HVAC BUSINESS RESOURCES

# HVAC supplier comparison

01 / Three equipment and commercial quotes

Project / customer / service location / required delivery / review date

| Comparison item | Supplier A | Supplier B | Supplier C |
|---|---|---|---|
| Supplier / contact / quote reference | | | |
| Brand / indoor and outdoor models | | | |
| AHRI match / design capacity | | | |
| Refrigerant / required accessories | | | |
| Equipment price / included scope | | | |
| Freight / tax / other charges | | | |
| Total purchase cost | | | |
| Stock / confirmed delivery | | | |
| Quote expiry / payment terms | | | |
| Returns / restocking conditions | | | |

Record complete equipment combinations and quote exclusions. Total purchase cost includes every charge entered above. Installation labor and customer selling price belong in the job estimate.



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# HVAC supplier comparison

02 / Dealer support, warranty and decision

| Support check | Supplier A | Supplier B | Supplier C |
|---|---|---|---|
| Installation / A2L training | | | |
| Technical contact / support hours | | | |
| Commissioning / design assistance | | | |
| Local parts / emergency collection | | | |
| Parts / compressor warranty term | | | |
| Labor / freight coverage | | | |
| Registration deadline / owner | | | |
| Warranty claim contact / process | | | |

- ☐ Exact models and matched-system documentation recorded.
- ☐ Refrigerant, accessories, controls and installation requirements reviewed.
- ☐ Written availability, warranty and commercial terms attached.

Selected supplier / reason / unresolved condition / responsible person / due date